NORTH COAST JOB SEEKERS

— Career Transition Support in Northeast Ohio and Beyond -

RESOURCE LIBRARY

Finding a Career that Matters to You: Making Your Own Weather

North Coast Job Seekers Presentation by

Bob Goodwin

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www.northcoastjobseekers.org

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Career Club Corner

November 25, 2024

PEOPLE HIRE PEOPLE



Career Club

We've helped hundreds of job seekers just like you!

- Encouragement
- Empowerment
- Enablement





Podcasts

Career Club Live



Career Club Live with Bob Goodwin Bob Goodwin (Career Club)

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The Work Wire
Bob Goodwin, Johnny C. Taylor, Jr.

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SHRM CEO Johnny C. Taylor, Jr. and Bob Goodwin, President at Career Club, host a lively conversation on how the latest news impacts all things work-related.

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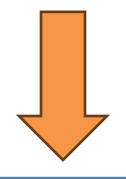
WELCOME

Making Your Own Weather™

Your guide to a career that matters.



MAKING YOUR OWN WEATHER



Negotiating

• BATNA

Outreach

- Networking
- Direct Contact

Attitude

• KEEL

Personal Brand

- 4Cs
- Tell Me About Yourself

Interviewing

- STAR Stories
- Remixing



- Proficiency
- Passion
- Personality
- Potential

Proficiency



- Highlight Relevant Skills: Focus on skills and experiences directly relevant to the job description.
- Use Specific Examples: Provide concrete examples of past work where you utilized these skills effectively.
- Stay Updated: Be aware of the latest trends and developments in your field to showcase your ongoing commitment to learning.

Passion



- Research Thoroughly: Understand the company's mission, values, and recent achievements.
- Show Genuine Interest: Share how the company's goals align with your personal and professional aspirations.
- Tell Your Story: Connect your past experiences with the role you're interviewing for, demonstrating a natural progression towards this opportunity.

Personality



- Understand the Company Culture: Research the company's culture through its website, social media, and, if possible, discussions with current or past employees.
- Reflect on Your Values: Identify and articulate your personal and professional values and how they align with the company's culture.
- Be Authentic: Present yourself honestly, allowing your natural demeanor to align with the company's ethos.

Potential



- Your potential to continue to grow as expressed by your curiosity, continued learning, etc.
 - Last book you read, most recent certification, what podcasts do you listen to...
- Your potential for the company to scale against you
 - Ability to take on more responsibilities