

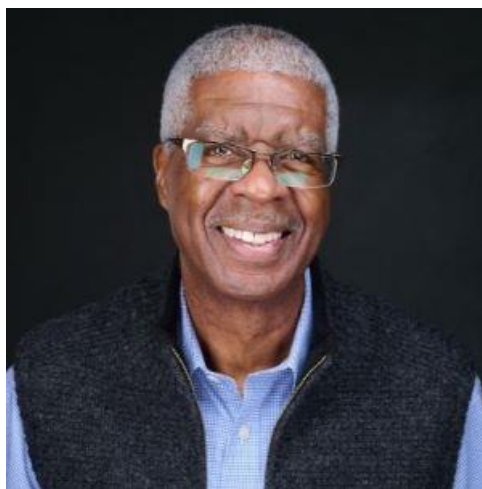
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### **“Selling Yourself to Potential Employers”**

**North Coast Job Seekers Presentation by**

**Marvin Montgomery**

**March 11, 2024**



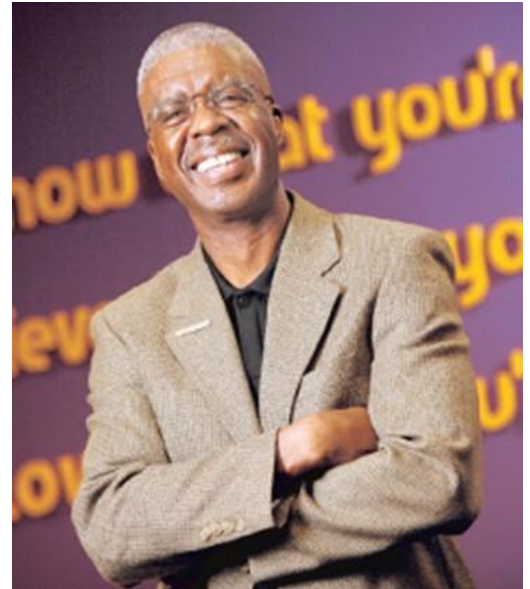
Motivation and Substance  
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Document Title: “Selling Yourself to Potential Employers”  
Author: Marvin Montgomery  
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# “Selling Yourself to Potential Employers”

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1. Change Your Mind Set
2. Rules of Engagement
3. Know Your Value Proposition
4. Be Prepared with Questions
5. Anticipation Prevents Perspiration
6. Ask for the Job
7. Close for Next Step
8. Follow-Up
9. Preparation & Practice!



Marvin E. Montgomery  
Author / Trainer / Speaker  
[SalesDoctor@MarvinMontgomery.com](mailto:SalesDoctor@MarvinMontgomery.com)

**≡ Get Marvinized**  
**216-509-0281**

Motivation and Substance  
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